

May 5, 2020

Melissa Anderson  
Waupaca County Nutrition Services Supervisor

Dear Melissa,

Larry and I would like to thank you for the opportunity to work with the Waupaca County Meals on Wheels program for the past three years, and hope to continue this in the future.

The price of the meals provided have be adjusted numerous times as services changed. In 2018, Schueller's Great ExSpechtations (SGE) agreed to a temporary (1 year) reduction of our price from \$6.95 to \$5.75 for bulk delivered food. In 2019 we were awarded the contract for the packaging of meals for Waupaca, Weyauwega, Manawa, Iola and Scandinavia communities for the price of \$7.00. Consequently, SGE purchased the equipment and supplies in anticipation of this. Only the communities Manawa, Iola and Scandinavia transitioned to this service. A previous letter dated February 5<sup>th</sup> was sent regarding the request to return the bulk delivered meals to our original price of \$6.95. Before that request could be acted on, the Covid 19 virus suspended services. Because services are slowly returning on a limited basis, SGE is requesting a price increase to only \$6.50 at this time.

SGE has been experiencing many shortages and substitutions of products ordered as well as significant price increases during this pandemic; the \$5.75 reimbursement price is not viable.

I would also like to applaud you and your staff for your teamwork with regards to quickly responding to the ever changing needs of the participants during this time.

I look forward to your response.

Sincerely,

Becky Specht  
Co-owner, Schueller's Great ExSpechtations